



FOSS & COMPANY

TAX CREDIT SPECIALISTS

Since 1983

STRIVING TO PRESERVE AMERICA'S HERITAGE AND REVITALIZE COMMUNITIES

Established in 1978, the Historic Tax Credit (HTC) program has facilitated the rehabilitation of over 42,000 certified historic buildings, attracted more than \$90 billion in new private capital to the historic cores of cities and towns across the nation, and created more than two million jobs. Foss & Company connects investors with strategic opportunities in an underserved portion of the market where the supply of credits is outpacing demand, leading to higher tax equity yields and a diversified pool of historic real estate assets.

FEDERAL HISTORIC FUND

- Nationwide footprint
- Invests in projects of all asset classes
- Includes projects with over \$1 million in HTCs with no maximum

STATE HISTORIC FUNDS

- Covers all state tax credits
- Consists of projects with an allocated or certificated structure
- Designed to deliver the highest after-tax return

BRIDGE LOAN FUND

- Bridge up to 90% of the tax credit equity on a project
- Disburse entire bridge loan proceeds at closing or over time
- Loans sized between \$1 million - \$50 million

C-PACE FINANCING

- Non-recourse financing for up to 20% of property's value
- Long-term fixed-rate financing that can replace mezzanine debt or developer equity
- All upfront costs can be financed, with no payments due for up to 2 years after funding

ABOUT FOSS & COMPANY

Founded in 1983, Foss & Company is a national tax equity investor and fund sponsor that has deployed over \$8 billion in tax equity from institutional investors into historic rehabilitation projects, renewable energy and advanced energy production facilities. Foss & Company has the expertise and institutional investor base to assist in getting high-quality tax credit-advantaged projects financed, making room for developers to focus on advancing and cultivating their projects.

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